

## CURRICULUM VITAE

### Alec Smith

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#### PROFESSIONAL EXPERIENCE

2013 – Present, *Senior Economist*, Compass Lexecon, Boston, MA  
2009 – 2013, *Postdoctoral Scholar in Economics*, California Institute of Technology,  
Division of Humanities and Social Sciences, Pasadena, CA  
1999 – 2002, *Equities Trader (Specialist)*, Wedbush Morgan Securities, San  
Francisco, CA  
1996 – 1999, *Equities Trader (Assistant Specialist)*, Charles Schwab & Co., San  
Francisco, CA

#### EDUCATION

2009 – *Ph.D. in Economics*, University of Arizona  
2006 – *M.A. in Economics*, University of Arizona  
1993 – *B.A. in Economics*, Dartmouth College

#### PUBLICATIONS

“Neural Activity Reveals Preferences Without Choices,” with Doug Bernheim, Colin  
Camerer, and Antonio Rangel, forthcoming, *American Economic Journal:  
Microeconomics*.

“Hold-up: With a Vengeance,” with Martin Dufwenberg and Matt Van Essen.  
*Economic Inquiry* 51, Issue 1 (2013), 896-908.

“Triangulating the Neural, Psychological, and Economic Bases of Guilt Aversion,”  
with Luke Chang, Martin Dufwenberg, and Alan Sanfey. *Neuron* 70 (2011), 560-  
572.

## **BOOK CHAPTERS**

“Cognitive Hierarchies and Emotions in Behavioral Game Theory,” with Colin Camerer, in the *Oxford Handbook of Thinking and Reasoning*, K. J. Holyoak & R. G. Morrison (Eds.), 2012. New York: Oxford University Press.

## **CONFERENCE PRESENTATIONS**

2013 - Yale Behavioral Sciences Conference (New Haven), Behavioral Economics Annual Meeting (BEAM, Ithaca), LeeX Theoretical & Experimental Macroeconomics (Barcelona)  
2012 - Behavioral Decision Research in Management (Boulder), Bay Area Behavioral And Experimental Economics Workshop (Santa Clara), ESA North America (Tucson), SJDM (Minneapolis)  
2011 - ESA North America (Tucson), SITE Psychology and Economics (Stanford), ESA International (Chicago)  
2010 - Behavioral & Quantitative Game Theory Conference (Newport Beach)  
2009 - ESA North America (Tucson), ESA International (Pasadena)  
2007 - Economic Science Association (ESA) North American Meeting, Tucson

## **TEACHING**

University of Arizona, Tucson AZ

Summer 2008, Summer 2007 – Introductory Economics  
Summer 2006, Summer 2007 – Economics of Strategy