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EDUCATION

2017-2019, Master of Arts in Economics, Universidad Católica de Chile, Santiago, Chile.
2016-2018, CFA® Charterholder, CFA Institute (Caracas, Venezuela; Santiago, Chile).
2007-2013, BA in Economics, Universidad Central de Venezuela, Caracas, Venezuela.

PROFESSIONAL EXPERIENCE

2026 – Present, *Senior Economist*, Compass Lexecon Chile, Santiago, Chile.
2025 – Present, *Professor – International Business*, Universidad de los Andes, Santiago, Chile.
2022 – 2026, *Economist*, Compass Lexecon Chile, Santiago, Chile.
2020 – 2022, *Senior Analyst*, Compass Lexecon Chile, Santiago, Chile.
2019 – 2020, *Latin America Analyst*, Medley Global Advisors, Santiago, Chile.
2016 – 2018, *Investment Strategist*, Knossos Asset Management, Caracas, Venezuela.
2014 – 2016, *Trader*, Bancaribe Curaçao Bank, N.V., Caracas, Venezuela.
2013 – 2014, *Trader*, Venezuela Development Bank, Caracas, Venezuela.

SELECTED EXPERIENCE

Mergers & Acquisitions

- 2025 – 2026: Potential M&A transaction in the telecommunications industry.
- 2025: Potential M&A transaction in the health care industry.
- 2025: Potential M&A transaction in the waste management industry.
- 2024: Potential M&A transaction in the telecommunications industry.
- 2024: Bicecorp / Grupo Security. Advised in the merger of two Chilean financial conglomerates with presence in banking, insurance and investment management. The transaction was unconditionally approved by Chile's antitrust regulator (Fiscalía Nacional Económica, "FNE") in Phase I.
- 2023 – 2026: Potential M&A transactions in the electricity industry.
- 2022: Expert assessment of the impacts on competition of the WarnerMedia – Discovery merger in the Pay TV market in Argentina, in the context of an ex post investigation by Argentina's competition authority, Comisión Nacional de Defensa de la Competencia.
- 2022: Potential M&A transaction in the oil & gas industry.
- 2021-2022: América Móvil / Liberty Latin America. Advised in the joint venture between Claro Chile and VTR, two of Chile's leading fixed and mobile telecommunications companies, to combine their Chilean operations. The operation was approved with remedies in Phase II by the FNE.
- 2021: Potential M&A transaction in the electricity industry.
- 2020: Proposed joint venture in the consumer staples industry.

Policy and regulation

- 2025: Advisory to a leading electricity generation company in the context of a proposed reorganization of their Chilean subsidiaries, analyzing potential antitrust concerns.
- 2025: Advisory to a leading bank in South America regarding their pricing for interoperable digital wallet transactions.
- ClaroVTR (2024-2026). Advised ClaroVTR, a subsidiary of América Móvil, in the context of a consultation process before the Chilean competition court to lift asymmetric regulation. The court lifted the regulations in February 2026.

- América Móvil (2024). Third Biennial Revision by the Instituto Federal de Telecomunicaciones (IFT). Advised Telcel in the context of a biannual revision of asymmetric regulation in mobile telecommunications in Mexico.
- ENAP (2023-2024). Chilean competition court. Advised ENAP, Chile's state-owned petroleum producer and refiner, in the context of the design of remedies to address competition concerns raised by the FNE due to fuel infrastructure-sharing agreements between the leading distributors in Chile.
- Empresas Lipigas (2021). Market Study on Gas by the FNE. Advised Lipigas, a vertically integrated natural gas and LPG distributor, throughout the year-long investigation by the FNE. Participated in the design of policies to address the FNE's theories of harm and helped rebut FNE's proposal to enact vertical separation of the industry.
- Gasvalpo S.A. (2022). Draft reform to the Gas Services Law, Chilean Senate. Advised GasValpo, a natural gas distribution company in the context of presenting the impacts of a draft bill in the industry's incentives to invest in network expansions. The draft bill was abandoned by early 2023.

Antitrust litigation

- ClaroVTR (2023 – 2026). Advised ClaroVTR, a subsidiary of América Móvil, in the context of carriage disputes within the company and several local and multinational Pay TV providers.
- 2024-2025: Advisory to a leading electricity company, in the context of an abuse of dominance inquiry by the FNE related to the electricity generation market.
- 2023: Independent assessment, for a mining services company, of potential exclusionary practices by one of its competitors.
- Modo v. Mercado Libre Argentina (2023). Expert appraisal of Mercado Libre's dominant position in the marketplace and digital wallet industries in Argentina, and potential effects on competition of Mercado Libre's self-preferencing and tying practices. Case under investigation by Comisión Nacional de Defensa de la Competencia.
- 2022: Advisory to a liquified petroleum gas (LPG) distributor in the pre-litigation stage of a class action lawsuit alleging excessive prices in LPG distribution in the British Channel Islands.
- 2022-2025: Independent assessment of an alleged collusive agreement in the security services market. Expert appraisal of the evolution of the profitability during the accused period and analysis of the impact of the fine proposed by the FNE on the company's financial position.
- VTR v. AMC Networks Latin America (2020 – 2023). Advised VTR in its defence of a lawsuit brought forward by AMC at the Chilean competition court, after a carriage dispute with AMC's Latin American division in 2018. AMC dropped the lawsuit on January 3, 2024.

International arbitration

- 2023: Expert appraisal of damages caused to an EPC firm by their subcontractor role in a copper mine expansion project in Chile, in the context in an arbitration procedure at the Chilean Centro de Arbitraje y Mediación (CAM).
- 2023: Expert appraisal of claims by a construction company related to a contract to build a processing plant for a leading pulp & paper company in Chile, in the context of bilateral negotiations to settle a cost overrun dispute.
- 2023-2024: Expert appraisal of third-party quantum of damages estimates, in the context of an arbitration procedure put forward by a foreign investor after an M&A transaction in the salmoniculture industry in Chile.

Valuation & financial analysis

- 2026: Valuation of synergies in a potential M&A transaction using a customer lifetime value (CLV) methodology.
- 2025: Valuation of a package of assets (clients, infrastructure and rights) of a telecommunications company in the context of a potential M&A transaction.
- 2024: Valuation of a coal mine in a South American country in the context of an arbitration procedure.
- 2023: Valuation of an EPC contract in a copper mine in Chile in the context of an arbitration procedure.
- 2023: Valuation of a private company in the food sector using DCF and comparable multiples methods.
- 2016-2018: Valuation of publicly-listed companies based on DCF, comparable multiples and other methodologies to find investment opportunities in US and Emerging Market equities, to generate a "conviction list" portfolio and to generate buy and sell recommendations to private banking customers.

LANGUAGES

- Spanish (native)
- English (fluent)
- Russian (basic)

