

# ERIN E. SMITH, PH.D.

*Last Update: April 2026*

Executive Vice President  
Compass Lexecon

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## EDUCATION

**New York University Stern School of Business** New York, NY

Ph.D., Finance, 2014

**Dartmouth College**, Hanover, NH

B.A., Engineering, Economics, 2007

## PROFESSIONAL EXPERIENCE

**Compass Lexecon**, Chicago, IL

Executive Vice President

March 2026 - Present

Senior Vice President

2025 - 2026

**U.S. Securities and Exchange Commission**, Salt Lake City, UT

Assistant Director, *Office of Litigation Economics*

2024 – 2025

Assistant Director, *Office of Corporate Finance*

2022 – 2024

Financial Economist, *Office of Litigation Economics*

2017 – 2022

Financial Economist, *Office of Corporate Finance*

2013 – 2014

**University of Utah, David Eccles School of Business**, Salt Lake City, UT

Adjunct Instructor

2022 – Present

**University of Rochester, Simon School of Business**, Rochester, NY

Assistant Professor of Finance

2014 – 2017

**BlackRock**, New York, NY

Risk Analyst, *Portfolio Analytics Group*

2007 - 2008

## CONSULTING EXPERIENCE

### Expert Testimony

- *Jefferies LLC v. Rubicon Technologies, Inc.*, N.Y.S.C., Index No. 654165. Expert report and deposition testimony on the economics of Special Purpose Acquisition Companies, the role of underwriters in securities offerings and damages.
- *SEC v. Jack Brewer*, S.D.N.Y., 1:20-cv-06175. Expert report on corporate finance and valuation issues in an insider trading matter.
- *SEC v. RRBB Asset Management, D. N.J.*, 2:20-cv-12523. Expert reports and deposition testimony in an investment advisor/cherry-picking matter.

- *SEC v. Commonwealth*, D. Mass., 19-cv-11655. Declaration in a matter regarding the fee structure for mutual fund share classes.
- *SEC v. Bernard Findley*, D. Conn., 3:20-cv-00397. Expert report and deposition testimony on valuation topics.
- *SEC v. Ramiro Jose Sugranes*, S.D. Fla., 1:21-cv-22152. Declaration in an investment advisor/cherry-picking matter.
- *SEC v. Donald J. Kellen*, C.D. Cal., 2:20-cv-3861. Expert report in an investment advisor/cherry-picking matter.
- *SEC v. Gregory Lemelson*, D. Mass., 1:18-cv-11926. Expert report in a market manipulation (short & distort) matter.
- *USA v. Kelter*, M.D. TN, 3:17-cr-208. Disclosed as expert in an investment advisor matter; no testimony provided.
- *SEC v. Lek Securities Corp*, S.D.N.Y., 17-cv-1789. Declaration in a market manipulation (spoofing/layering) matter.
- *USA v. Mitchell J. Stein*, S.D. Fla., 9:11-cr-80205. Trial testimony in a securities fraud matter.

#### **Other Consulting**

- Terrifica, Cedar Knolls, NJ 2017 - Estimated cell phone model-specific demand elasticities to service provider plan pricing options.

#### **PUBLICATIONS AND RESEARCH**

**Quantifying Trading-Based Damages Using Price Impact**, with Vyacheslav Fos, *Law360*, July 15, 2025

**Private Investments in Public Equity**, with Anzhela Knyazeva, In: *Cumming, D., Hammer, B. (eds) The Palgrave Encyclopedia of Private Equity*, 2023

**Do Venture Capital Funds Overstate Their Performance? The Effects of FOIA**, *Columbia Law School Blue Sky Blog*, 2022

**Bias in the Reporting of Venture Capital Performance**, with Janet Kiholm and Richard Smith, *Review of Corporate Finance*, 2022

**The Value of Antitakeover Provisions: Evidence from the Post-SOX Era**, *Quarterly Journal of Finance* (lead article), 2019

**The Trade-Off between Deal Access and Conflicts of Interest: Evidence from Syndicated Equity Crowdfunding**, with Olga Itenberg, Simon Business School Working Paper No. FR 17-06

**Over-Voting**, Simon Business School Working Paper No. FR 15-08

**TEACHING****University of Utah, David Eccles School of Business**

Corporate Finance (Undergraduate), 2022

**University of Rochester, Simon School of Business**

Corporate Finance (M.S. and M.B.A.), Fall 2014 - 2017

Empirical Methods in Corporate Finance (Doctoral), Fall 2016

Corporate Finance (Undergraduate), Fall 2017

**NYU Stern School of Business**

Foundations of Financial Markets, Fall 2011

Corporate Finance (Teaching Assistant), Fall 2010 - 2011

Entrepreneurial Finance (Teaching Assistant) Fall 2010

**AWARDS**

SEC Chair's Award for Investor Protection, 2023

SEC Economic Research Award, 2022

SEC Division of Economic and Risk Analysis Director's Award, 2019

Best Paper in FinTech - Northern Finance Association Meetings, 2017

Jules I. Bogen Doctoral Fellowship, Stern School of Business, 2012 - 2013

Edwin Elton Prize for Best Job-Market Paper, 2012

Stuart I. Greenbaum Best Finance Ph.D. Dissertation, 2012

**PRESENTATIONS**

Four Corners Center for Research on Index Investments, 2022

Conference on Financial Market Regulation, 2022

Financial Management Association, Annual Meeting 2021

Financial Management Association, Annual Meeting 2019

United States Attorneys Office for the Division of Utah, 2019

Securities and Exchange Commission, 2019

Brigham Young University, 2018

Securities and Exchange Commission, 2017

New York University, WAP Finance Conference, 2017

University of Miami, 2017

Northern Finance Association Meetings, 2017

Financial Management Association Annual Meetings, 2017

University of Rochester, 2016

Financial Management Association Annual Meetings, 2016

Financial Management Association Annual Meetings, 2015

University of California Riverside, 2014

Review of Financial Studies Cavalcade Meeting, 2014

Yale University, 2013

University of Rochester, 2013

Vanderbilt University, 2013

University of Washington, 2013

University of Oregon, 2013

Arizona State University, 2013  
Washington University in St. Louis, 2013  
Dartmouth College, 2013  
Securities and Exchange Commission, 2013  
University of Michigan, 2013  
Corporate Finance Conference at Washington U. in St. Louis, 2012  
New York University, 2012  
New York University, 2011

**PROFESSIONAL  
ACTIVITIES**

**Referee Experience**

- Review of Financial Studies
- Journal of Financial Economics
- Management Science
- Journal of Corporate Finance
- Review of Corporate Finance Studies Journal of Applied Finance

**Doctoral Student Advising**

- Anisha Nyatee (2018, Nazarath College)
- Robert Parham (2017, University of Virginia)
- Ruoyan Huang (2016, University of Hong Kong)

**Research Workshops**

- Law Institute for Economics Professors, Henry G. Manne Program in Law & Economics, George Mason School of Law, 2012
- NBER Entrepreneurship Research Bootcamp, Kauffman Foundation, Cambridge, MA USA, 2010
- Summer Institute in Behavioral Economics, Russell Sage Foundation, Trento, Italy 201

**OTHER  
PUBLICATIONS**

**Paleocene primates from the Goler Formation of the Mojave Desert in California**, with Donald Lofgren et al., *Geology and Vertebrate Paleontology of Western and Southern North America*, 2008

**Do Fans Matter? The Effect of Attendance on the Outcomes of Major League Baseball Games**, with Jon Groetzinger, *Journal of Quantitative Analysis in Sports*, 2010

WSJ Coverage: Fewer Empty Seats May Mean More Runs, The Wall Street Journal 2010