CV
GIULIA PAVAN

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EDUCATION

2011 - 2016, *Ph.D in Economics,* University of Rome – Tor Vergata and EIEF
2009 - 2011, *M.A. in International Economics,* University of Padua
2006 – 2009, B.A. in *Political Sciences and International Relations*, University of Padua

PROFESSIONAL EXPERIENCE

2023 - Present, *Senior Economist*, Compass Lexecon, Milan
2019 - 2023, *Economist*, Compass Lexecon, Madrid
2016 - 2019, *Post-Doctoral Researcher*, Toulouse School of Economics, Toulouse
2013- 2015, *Teaching Assistant*, University of Rome – Tor Vergata, Rome
2012- 2014, *Teaching Assistant*, University of Rome – Tor Vergata, Rome

SELECTED CONSULTING EXPERIENCE

Mergers & Acquisitions

- Air Canada/Air Transat (2021, airlines)
  Advised Air Canada during Phase II proceedings before the European Commission.

- NVIDIA / Arm (2020, Technology)
  Advised NIVIDIA during Phase II merger proceedings before the European Commission. Analysis of market shares and demand simulation.

- Alstom/Bombardier Transportation (2020)
  Advised Bombardier during Phase I merger proceedings before the European Commission and during filings in other jurisdictions worldwide. Extensive filing support, assessment of horizontal, vertical and conglomerate effects including bidding analyses and analysis of potential foreclosure, assistance with design of remedy package.

Agreements and abuse of dominant position

- Airline ticket distribution services (2019)
  Assistance to Amadeus during European Commission Article 101 TFEU investigation (AT.40617).

Damages

- Heavy truck manufacturers
  Economic and econometric analysis related to follow-on damages litigation in the context of the European Commission's investigation of an information exchange between heavy truck manufacturers. Estimation of damages based on various empirical techniques to estimate counterfactual prices.

PUBLICATIONS

"Induced innovation in energy technologies and systems: a review of evidence and potential implications for CO2 mitigation" [with Grubb M., Drummond P., Poncia A., McDowall W., Popp D., Samadi S., Penasco C., Gillingham K. T., Smulders S., Glachant M., Hassall G., Mizuno E., Rubin E. S., Dechezleprêtre A.], Environmental Research Letters, Vol 16: 4, 2021.

"Strategic entry and potential competition: Evidence from compressed gas fuel retail." [with Pozzi, A., & Rovigatti, G.], International Journal of Industrial Organization, vol. 69: 102566, 2020.

"The European Union Emission Trading System and technological change: The case of the Italian pulp and paper industry." [with F. Fontini], Energy Policy, vol. 68: 603-607, 2014.

TECHNICAL SKILLS

- Stata, Matlab, Python.

LANGUAGE SKILLS

- Italian (native)
- English (advanced)
- Spanish (intermediate)
- French (intermediate)