

Marsveldplein 5 Place du Champ de Mars
Bastion Tower, 8th Floor
1050 Brussels
Belgium

T: +32 2 274 22 51
F: +32 2 403 05 07
iliedorp@compasslexecon.com

EDUCATION

2008, *M.A. European Economic Studies with specialization European Law and Economic Analysis (ELEA)*, College of Europe, Bruges
2006, *M.Sc. in Economics*, Tilburg University, Tilburg
2005, *B.Sc. in International Economics and Finance*, Tilburg University, Tilburg

PROFESSIONAL EXPERIENCE

2011 – Present, *Economist*, Compass Lexecon, Brussels
2008 – 2011, *Consultant*, LECG, Brussels
2006 – 2007, *Junior Researcher*, Tilburg Law & Economics Centre (TILEC)
2006, *Intern*, Dutch Ministry of Economic Affairs, DG Economic Policy, The Hague, The Netherlands

SELECTED CONSULTING EXPERIENCE

Merger and Acquisitions

- KLM/Martinair (2008)
Ingrid was part of a team that provided advice to KLM during a second phase investigation by the European Commission into KLM's proposed acquisition of Martinair. Martinair was a small airline that specialised in cargo and long haul leisure destinations to the Caribbean. The European Commission was concerned over the overlap between KLM and Martinair for flights to certain Caribbean destinations. We provided advice and wrote reports for submission to the European Commission. Our analysis showed that customers viewed other "sun and sand" leisure destinations as substitutes to those in the Caribbean. The European Commission cleared the merger.
- JV Airline Industry (2011)
Ingrid contributed to the report on economic efficiencies resulting from the joint venture between several airline companies.
- Paper Manufacturers (2011)
Ingrid was part of the team providing economic support in the context of a merger in the paper industry. The European Commission cleared the merger in a second phase without conditions.

Abuse of Dominance

- Price-Cost Analysis (2009)
Ingrid assisted in the preliminary analysis of a potential abuse of dominance. The work consisted of a price-cost analysis assessing the likelihood that a theory of harm based on the practice of predatory pricing or margin squeeze was established.
- Flash Player Industry (2009)
Ingrid contributed to a report on market definition in the two-sided market for mobile flash players. She was responsible for the research on demand and supply side substitutability and contributed in the drafting of the report.

Cartels

- Price Fixing (2009/2010)

Ingrid was part of the team providing economic support to certain firms which were alleged of price fixing. The team analyzed, e.g., the specific characteristics of the market regarding the likelihood of collusion and the potential constraints on the alleged cartel by non-European market players.

State Aid

- Dell Poland (2009)
Ingrid contributed to the economic analysis of state aid granted to Dell Poland in order to assess whether this financial support was compatible with the EC Treaty. The work related to the proceedings described in the Regional Aid Guidelines and the Draft Guidance on the assessment of regional aid to large investment projects. One of the key tasks conducted was comparing the net present value of the investment at issue with and without the aid, in order to assess its incentive effect.
- Bank of Ireland (2010)
Ingrid contributed to the restructuring plan submitted by Bank of Ireland in the context of the Commission's communication on the restructuring of banks during the crisis. In particular, Ingrid contributed in assessing the impact of the support measures granted to Bank of Ireland on competition. The Commission approved the restructuring plan.

Other

- OECD (2009)
Ingrid assisted in the drafting of the analytical background paper for the OECD roundtable on the failing firm defence ("FFD"). This roundtable was particularly relevant in the context of the financial and economic crisis at the time and raised the question whether the failing firm defence should be applied more leniently in times of crises. The paper dealt with, e.g., countries' current FFD policies, their position on potential relaxation of the FFD criteria and the position and application of a counterfactual in merger analysis.

PUBLICATIONS

"Fusiecontrole in de gehandicaptenzorg", with Saskia Lavrijssen and Eric van Damme. TILEC-report 2007-002, April 2007.

"Assessing the profitability of businesses, assets and investments in competition-law investigations: The use of discounted cash flow analysis in antitrust, merger and state aid control", with Urs Haegler. LECG Competition Toolkit, Summer 2010.

LANGUAGE SKILLS

- Dutch (native)
- English (fluent)
- French (advanced)
- German (basic)

