

JEFFREY S. RAILEANU

CONTACT

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EDUCATION

2011, *MA in Economics*, George Mason University, Fairfax, VA
2004, *BS in Economics*, Duke University, Durham, NC

PROFESSIONAL EXPERIENCE

Compass Lexecon (formerly Competition Policy Associates), Washington, DC

2018 - Present, *Senior Vice President*
2015 - 2018, *Vice President*
2013 - 2015, *Senior Economist*
2010 - 2013, *Economist*
2008 - 2010, *Managing Analyst*
2005 - 2008, *Research Associate/Analyst*

SELECTED CONSULTING EXPERIENCE

Prepared and analyzed large, highly-detailed database of virtual-reality device and app usage data in support of defendants' expert in *Federal Trade Commission v. Meta Platforms Inc. et al.* The FTC's request for a preliminary injunction was denied, allowing Meta to close its acquisition of Within Unlimited, the maker of VR fitness app Supernatural. The FTC ultimately chose not to appeal the order or pursue a Part 3 case before an in-house administrative law judge. (2022)

Quantified marginal cost efficiencies and other procompetitive benefits of the transaction for the merging parties' expert in the *Matter of the proposed acquisition by Rogers Communications Inc. of Shaw Communications Inc.* The Canadian Competition Tribunal ruled in favor of Rogers, Shaw, and Videotron and the decision was upheld on appeal. (2022)

Processed and analyzed large, claims-level healthcare data and provided economic analysis support of multiple economic experts on behalf of defendant Sutter Health in *Sidibe et al. v. Sutter Health*. Assisted counsel in data discovery and depositions of fact and expert witnesses. The jury found unanimously in Sutter Health's favor, defeating the plaintiffs' \$1.2 billion claim. (2017-2022)

Provided economic and data support for both parties in Parker-Hannifin's acquisition of aircraft parts manufacturer Meggitt. Assisted in merger review process across multiple global jurisdictions, focused on the US but also including the EU, UK, and Singapore. (2021-2022)

Prepared complex transaction-level sales data and other detailed data responses for the Federal Trade Commission in ProQuest's Second Request reply. Its acquisition by Clarivate was cleared without conditions or remedies. (2021)

Built econometric models of patient demand to estimate closeness of geographic and service competition between Atrium Health and Wake Forest Baptist Health, in support of their proposed merger. Managed team of staff responding to the Federal Trade Commission's Second Request. Assisted in agency presentations explaining the procompetitive benefits of the merger. The transaction was allowed to close with no conditions or remedies. (2019-2020)

Provided economic and econometric analysis of alleged damages for a major hospital system, the results of which were used in a mediation proceeding that reached a favorable settlement. (2017)

Performed econometric analysis of merger effects and hospital competition supporting defendant's expert in *Methodist Health Services Corporation v. OSF Healthcare System*. Clients won summary judgment which was upheld on appeal in an opinion authored by Judge Richard A. Posner of the Seventh Circuit. (2017)

Analyzed economic issues related to a proposed indirect purchaser class of lithium batteries supporting a joint-defence group's testifying expert in *Lithium Ion Batteries Litigation*. Plaintiffs' class was denied. (2015-2017)

Performed economic and econometric analysis of hospital competition in support of the Defendants' testifying expert in *Federal Trade Commission and Commonwealth of Pennsylvania v. Penn State Hershey Medical Center and PinnacleHealth System*. (2016)

Analyzed geographic markets and competition in support of the Federal Trade Commission's economic expert in *Federal Trade Commission et al. v. Sysco Corporation and USF Holding Corp.* Merger was abandoned after a preliminary injunction was ordered. (2015)