



Unioninkatu 30 4th Floor Helsinki, 00100 Finland

T: +358 45 233 1424 jkerttula@compasslexecon.com

EDUCATION

2019, *MSc in Economics*, Ludwig-Maximilians-Universität München 2016, *BSc in Economics and Business Administration*, Hanken School of Economics

PROFESSIONAL EXPERIENCE

2023 - Present, *Economist*, Compass Lexecon, Helsinki, Finland 2021 – 2023, *Senior Analyst*, Compass Lexecon, Helsinki, Finland 2019 – 2021, *Analyst*, Compass Lexecon, Helsinki, Finland

SELECTED CONSULTING EXPERIENCE

Mergers & Acquisitions

• Cargotec/Konecranes (2022, container handling)

Economic advice to both parties during Phase II merger proceedings before the European Commission, the CMA and in various other jurisdictions. Assessment of horizontal effects in the markets for container handling equipment.

Building materials wholesaler (2022)

Economic assessment of the competitive impact of a horizontal merger in the EU.

• Manufacturer (2022, Home & Office Products)

Economic assessment of the potential competitive impact of a vertical merger in the EU.

Telecom acquisitions (2022)

Economic assessment of potential competitive impact of various mergers by fixed network operators outside EU.

Mobile telecom acquisition

Economic assessment of potential competitive impact of a merger involving a mobile network operator in the EU.

Back-up power generation (2019)

Economic assessment of potential competitive impact of a merger with a horizontal and vertical dimension in the EU and USA.

Damages

Heavy truck manufacturers (ongoing)

Damage quantification and support during litigation proceedings in a European country for a truck manufacturer following an infringement decision by the European Commission in July 2016.

Financial services

Damage quantification and support during litigation proceedings in Europe.

Anti-Competitive Agreements

Wholesaler

Advised a wholesaler on an investigation launched by an EU member state Competition Authority on allegedly anticompetitive agreements.

Intellectual Property

• Advised a client on valuation of their technology patent in preparation for licensing negotiations in the USA.

TECHNICAL SKILLS

- Statistical Packages
 Proficient in Stata
 Experience in R and Python
- Geographic Information Systems (GIS)
 Experience in QGIS
- Databases and Database Management Experience using Bloomberg Terminal and FactSet

LANGUAGE SKILLS

- Finnish Native
- English Advanced
- German Advanced
- Swedish Advanced

