

MARCELO A. SCHOETERS

CONTACT

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PROFESSIONAL EXPERIENCE

2020 - Present, *Executive Vice President*, Compass Lexecon, Buenos Aires
2013 - 2020, *Senior Vice President*, Compass Lexecon, Buenos Aires
2011 - 2013, *Vice President*, Compass Lexecon, Buenos Aires
2008 - 2011, *Senior Managing Economist*, LECG, Buenos Aires
2006 - 2008, *Senior Economist*, LECG, Buenos Aires
2001 - 2006, *Executive Consultant*, Mercados Energéticos S.A., Buenos Aires
2000 - 2001, *Affiliate*, LECG, Buenos Aires
1998 - 2000, *Economist*, LECG, Buenos Aires
1992 - 1998, *Economist*, Expectativa Consultores Económicos, Córdoba

EDUCATION

PhD in Economics (Candidate), Universidad Nacional de Córdoba
BA in Economics, Universidad Nacional de Córdoba

LANGUAGES

Spanish (native), English (fluent)

AWARDS

2010 – 2020, Prominent Expert in the International Who's Who of Commercial Arbitration, *Global Arbitration Review (GAR)*.
Member of the Board of Sociedad Jurídica Magazine. Lima. Peru

TESTIMONIAL EXPERIENCE

- 7/20, Expert testimony in an investment arbitration case related to a tax dispute between an Israeli investor with assets in the electricity distribution sector in Guatemala and the Republic of Guatemala. (UNCITRAL).
- 2/20, Expert Report in a local arbitration proceeding related to a tariff dispute between a French company with assets in the road sector in Lima and the Municipality of Lima. (Local Court).
- 12/19, Expert testimony related to an important Spanish investor with assets in the electricity distribution in Colombia that was subject to a change in the regulatory provisions and further expropriation (CIADI).
- 9/19, Expert testimony in a commercial arbitration case related to a tariff dispute between a French company with assets in the road sector in Lima and the Municipality of Lima. (International Arbitration Chamber of Paris).

- 3/19, Co-author of General White Paper requested by Vector Ltd. on the General Policy Statements proposed in the electricity transmission sector in New Zealand.
- 3/19, Expert report in a commercial arbitration related to a delay in beginning operations dispute between a French company with assets in the road sector in Lima and the Municipality of Lima. (International Arbitration Chamber of Paris).
- 11/18, Expert Report in a commercial arbitration dispute between a power generation equipment manufacturing company in Korea and an electricity state-owned company in Uruguay. (Local Court case).
- 10/18, Expert Report in commercial arbitration dispute for contractual issues between a natural gas distributor and the Republic of Uruguay (Local Court case). (Ongoing matter).
- 9/18, Expert Testimony in a commercial arbitration dispute for contractual issues between a natural gas distributor and the Republic of Uruguay (ICC). (Award granted).
- 7/18, Expert Report in the bankruptcy process of three companies engaged in the production and grain trading activities in Uruguay. (Ongoing matter).
- 4/18, Expert advice in the renegotiation of a long-term contract between a power generator and an iron ore mine in Chile. (Ongoing matter).
- 11/17, Expert Report in a commercial arbitration dispute between two natural gas distributors and the Republic of Uruguay. (Ongoing matter).
- 10/17, Expert Testimony in arbitration regarding alleged expropriation of land to be used in a mega-resort hotel and village project in Panama (ICSID). (Award granted).
- 9/17, Expert Testimony in a commercial arbitration case between a natural gas producer and a natural gas liquid fuels processor in Argentina. (Award granted).
- 4/17, Expert Report on Quantification of Insurance Claim for an important Spanish investor with assets in the electricity distribution sector in Colombia. (Ongoing matter).
- 2/17, Expert Testimony in a commercial arbitration dispute between a power generation equipment manufacturing company in China and an electricity power generator in Colombia. (Award granted).
- 7/16, Expert Testimony in a commercial arbitration case between a natural gas producer and an aluminum producer in Argentina. (Award granted).
- 7/16, Expert Report in a treaty arbitration case between a Spanish investor with a road concession and the Republic of Argentina. (Parties settled).
- 5/16, Expert Advice about a commercial dispute between two cleaning product companies in Colombia (Ongoing matter).
- 12/15, Expert Testimony regarding the alleged unfair treatment of a Spanish investor in the airport sector in Bolivia. (UNCITRAL Case). (Parties settled).
- 7/15, Co-author of White Paper requested by the regulatory authority on the new tariff scheme proposed in the electricity transmission sector in New Zealand.
- 1/15, Expert Report in a commercial arbitration case regarding shareholders 'agreement disputes in the fishing sector in Argentina. (Ongoing matter).

- 8/14, Expert Report in a commercial dispute between the local Regulatory Authority and a desalination and electricity power plan in the Kingdom of Bahrain. (Award granted).
- 2/14, Expert advice in the termination of a contract between a natural gas producer and an aluminum producer in Argentina. (Award granted).
- 7/13, Expert advice in the regulatory and contractual analysis of several agreements signed between a natural gas producer and a natural gas refinery plant to transform the natural gas into liquid fuels (gasoline, ethane, propane and butane) in Argentina.
- 5/12, Expert advice to an important Spanish investor with assets in the electricity distribution and generation sector in Argentina that was subject to a change in the regulatory provisions. (Local Court Case).
- 11/11, Expert Report regarding the alleged expropriation and unfair treatment of an American investor in the electricity distribution sector in Guatemala (ICSID Case).
- 1/11, Expert Report in a contractual dispute between a natural gas transportation company (Argentina) and a natural gas distribution company (Chile). Ad hoc commercial arbitration court. (Parties settled).
- 4/10, Expert Report regarding the alleged expropriation and unfair treatment of a Spanish investor in the electricity distribution sector in Guatemala (ICSID Case). (Award granted).
- 12/09, Expert advice in the preliminary damage assessment of assets in liquid fuel storage and transportation in Bolivia (German-Peruvian investor).
- 1/09, Expert advice in the preliminary damage assessment of assets involved in the airport sector in Bolivia.
- 10/08, Expert advice in the calculation of the Cost of Capital, X Factor and its compatibility with cost benchmark studies, and the design of the alternative regulatory mechanisms for the control of the investment made by COMGAS (an important Brazilian Natural Gas Distribution company in the Sao Pablo State). The X Factor report was used by COMGAS during the Public Hearing process and the natural gas regulator uploaded the document to its website as a reference document.
- 6/08, Expert advice within expert team that proposed the utilization of EC Guidelines in the Colombian telecommunication sector (Comisión Reguladora de las Telecomunicaciones).
- 5/08, Expert Report in ICSID arbitration regarding alleged expropriation and unfair treatment of an Austrian investor in its association agreement with a state-owned hotel in the city of Kiev, Ukraine. (Award granted)
- 1/08, Expert advice in the estimation of future prices and substitution elasticities for gas oil, diesel, electricity, and natural gas for COMGAS (an important Brazilian Natural Gas Distribution company in the Sao Pablo State).
- 1/08, Expert testimony (deposition) in a US Litigation case that involved two important American companies with assets in the electricity generation sector in Argentina, Chile and Brazil.

OTHER RELEVANT EXPERIENCE

- 12/11, Case Manager of the Compass Lexecon team that provides technical advice to an important Argentinean investor in Venezuela regarding expropriation claim over iron and steel assets.
- 6/11, Case Manager of the Compass Lexecon team that provides technical advice to an important British investor in Bolivia regarding expropriation claim over electricity generation assets.
- 9/10, Senior Economist of the LECG team that provided technical advice to the Republic of Guatemala on the alleged expropriation of an American railroad company. ICSID Case.

- 3/10, Case Manager of the LECG team that performed the valuation of assets in gas and electricity sectors in Ecuador (American Investor).
- 6/09, Senior Economist of the LECG team that provides technical advice to an important company with assets in the agrochemical industry in Canada. ICSID Case.
- 4/09, Case Manager of the LECG team that provides technical advice to an important French investor in Argentina regarding expropriation claim over electricity distribution assets. ICSID Case.
- 3/09, Case Manager of the LECG team that provides technical advice to an important British company regarding a business opportunity contractual dispute between two Liquefied Natural Gas producers operating in Trinidad and Tobago and Spain. UNCITRAL Case.
- 10/08, Case Manager of the LECG team that provides technical advice to an important German company with assets in the road sector in Argentina. ICSID Case.
- 10/08, Senior Economist of the LECG team that provides technical advice to an important American company with assets in oil sector in Ecuador. ICSID Case.
- 8/08, Senior Economist of the LECG team that provides technical advice to the Republic of Turkey in the assessment of the economic reasons for unbundling of electricity transmission services in the context of the electricity sector reform.
- 4/08, Senior Economist of the LECG team that provided technical advice to an important American company with assets in oil and gas sectors in Bolivia.
- 4/07, Case Manager of the LECG team that provides technical advice to an important American company with assets in oil sector in Ecuador. ICSID Case.
- 1/07, Case Manager of the LECG team that provides technical advice to an important American company with assets in oil, gas and LPG sectors in Argentina. ICSID Case.
- 2/07, Case Manager of the LECG team that provides technical advice to an important American company with assets in electricity generation sector in Ecuador. ICSID Case.
- 12/06, Expert advice within expert team that provides technical advice to Telefonica of Peru on the calculation of the X Factor for the 2007-2010 tariff revision using the Total Factor Productivity (TFP) Methodology.
- 11/06, Senior Economist of the LECG team that provides technical advice to an important Chilean company with assets in the electricity distribution sector in Argentina. ICSID Case.
- 10/06, Senior Economist of the LECG team that provides technical advice to an important French company with assets in oil, gas, LPG and electricity generation sectors in Argentina. ICSID Case.
- 8/06, Senior Economist of the LECG team that provided technical advice to an important American company with assets in oil, gas, GLP and electricity generation sectors in Argentina. ICSID Case.
- 11/00, Case Manager LECG, Inc – Office of Budget and Planning - (Uruguay) Provision of Regulatory Accounting Guidelines, to be applied to public services in general, and to the water in particular.
- 10/00, FREBA (Regional Electricity Forum of Buenos Aires Province). Economist. Alternative regulatory procedure for capacity expansion projects on electricity transmission within the Buenos Aires province.
- 10/00, Undersecretary of Mining (Argentina). Economist. Feasibility study for a 500 kV transmission line in mining region in Argentina, with the main purpose to attract private investors.

- 5/00, Economist. Secretary of Energy (Argentina). Project that developed alternative regulatory mechanisms for the stabilization and pass-through of contractual prices in the Argentine wholesale electricity market.
- 4/00, Case Manager. Telecom Argentina SA. Consulting project on Internet access pricing in the Argentine telecom sector. Made pricing recommendations and compared with international experiences.
- 8/99, Case Manager. Organization and thematic definition of the seminar "Second generation reform in the electricity sector". Argentina. LECG.
- 9/99, Economist. Coastal Corporation and Nejapa Power Company (El Salvador). Advise on several issues arising from a forced arbitration of a power purchase contract with the distribution company CEL.
- 4/99, Economist. Telecom Argentina SA. Consulting work that estimated X Factor and strategically recommended the composition of regulated basket of services, within a price cap regulated system.

MERCADOS ENERGETICOS

- 2/06, Case Manager in the *Tariff setting and compensation charges of the secondary system of transmission* project. This case implied the tariff calculation for 27 carrier companies in Peru. (OSINERG).
- 10/05, Case Manager of the Project *Power Sector Reform in Paraguay*. It aims to characterize particularly the segment of the distribution in Paraguay, with emphasis in the implementation of improvements in its efficiency in the medium term. The study implied to propose schemes of sectorial reorganization, to analyze the financial economic situation of ANDE, tariffs, subsidies and plans of rural electrification. (World Bank).
- 2/05, Case Manager and Regulatory Expert in the project *Development of a Strategy for the Rural Electrification in Ecuador*. This work implied the definition of the new institutional, legal, regulatory and financial frame to foster isolated and network solutions. All these elements were shaped in a New Regulation for the Rural Electrification (CONAM - World Bank).
- 4/05, Executive Consultant. Strategic Plan for the Modernization of the Regulatory Framework in Peru (OSINERG). In charge of the development of the Electricity Distribution Regulation.
- 12/04, Executive Consultant. Distribution Added Value Calculation in Peru (OSINERG).
- 11/04, Project Manager. Assets Valuation of Transredes (Bolivia). The analysis included business environment, business activities, and business strategy and assets valuation.
- 4/04, Executive Consultant. Economic and Social impact of Amatitlan Geothermal power plant in Guatemala (IDB).
- 4/04, Executive Consultant. Economic and Regulatory Due Diligence of Electricity de Caracas, Venezuela, (IDB).
- 12/03, Executive Consultant. Financial and Regulatory Expert. Solar Home System Medium Term Contracts Using Output Based Aid Scheme. Bolivia (World Bank). One of the objectives was the development of options for fostering the involvement and participation of the private sector in the provision, operation and maintenance of Solar Home Systems for highly-dispersed population in rural areas of Bolivia.
- 10/03, Conducted Training Course in Price Cap regulation for the Russian Federal Energy Commission, Moscow, 2003. (World Bank).
- 11/02, Project Manager. ANEEL (Electricity Regulator in Brazil). Consulting work that estimated X Factor for the 64 electricity distribution companies in Brazil.
- 6/02, Executive Consultant. ANEEL (Electricity Regulator in Brazil). Creation of the alternative regulatory mechanisms for the treatment of extra concession revenues for the Distributor Companies in Brazil.

- 6/02, Executive Consultant. ANEEL (Electricity Regulator in Brazil). Determination of cost of capital for the Distributors Companies in Brazil.
- 4/02, Project Manager. EDEMSA (Mendoza). Study to develop a new tariff schedule for the Distribution Company of Mendoza (EDEMSA).
- 3/02, Senior Consultant. DEOCSA and DEORSA (Unión Fenosa –Guatemala-). Economic Auditory of the five years Investment Plan.
- 12/01, Senior Consultant. Electrocosta S.A. and Electricaribe S.A. (Unión Fenosa –Colombia-). Report on the efficiency of the distribution regulatory signals.
- 9/01, Senior Consultant. FUNDELEC (Venezuela) Electricity overall sector transformation in Venezuela. Design of the Distribution and Commercialization General Rules.
- 8/01, Senior Consultant. Ente Regulador de Servicios Públicos (Panamá). Transmission and Distribution Tariff Revision in Panama.
- 8/01, Director. Ente Regulador de los Servicios Públicos (Salta, Argentina). Study to develop a new tariff schedule for the Distribution Companies of Salta (EDES and ESED). The study developed for ESED included the definition of new tariffs for isolated zones.

INDEPENDENT CONSULTING ENVIRONMENT

- 1/01, Consultant. Water Cooperatives of Córdoba (Argentina). Study to develop a new tariff schedule.
- 10/99, Consultant. Privatization Control Office of La Rioja (Argentina). Study to develop a new tariff schedule for the Distribution Company of La Rioja (EDELAR). Control of the overall process.
- 10/98, Consultant. Belgrano Railroad (Buenos Aires, Argentina). Firm valuation of the railroad, productivity study and market analysis.

EXPECTATIVA ECONOMIC CONSULTANTS

- 2/98, Case Manager. Organization and thematic definition of the seminar "Transmission and power markets: how to harmonize regulation and competition." Argentina. Expectativa Economic Consultants.
- 1/98, Consultant. Argentine National Secretariat of Energy. Conducted a study that evaluated the regulatory procedures for capacity expansions projects on the Argentine electricity transmission grid and the generation of new and original economic incentive schemes that balanced the interests of the different parties involved.
- 9/97, Consultant. Argentine National Secretariat of Energy. External advisor on the restructuring of the National Atomic Energy Commission (CNEA). Responsible for the economic valuation of NASA.
- 9/97, Consultant. Federation of Telephone Cooperatives. Interconnection charges for Telephone Cooperatives in Argentina. Theoretic approach.
- 2/97, Case Manager. Organization and thematic definition of the seminar "Wholesale Electricity Market: Signals and Trends." Argentina. Expectativa Economic Consultants.
- 6/96, Consultant. Argentine National Secretariat of Energy. External advisor on the restructuring of the National Atomic Energy Commission (CNEA). Responsible for the economic valuation of NASA.
- 4/96, Case Manager. Organization and thematic definition of the seminar "Cooperatives Insertion in the Wholesale Electricity Market." Argentina. Expectativa Economic Consultants.

- 11/95, Consultant. Argentine National Secretariat of Energy. External economic advisor on the privatization project of bi-national (Argentina-Paraguay) hydroelectric power station Yacretá.
- 7/95, Consultant. Argentine National Secretariat of Energy. External advisor on the restructuring of the National Atomic Energy Commission (CNEA).
- 4/95, Consultant. Argentine National Secretariat of Energy. Valuation of the hydro plant Pichí Picún Leufú.
- 2/95, Consultant. Argentine National Secretariat of Energy. External advisor on the privatization strategy of the bi-national (Argentina-Paraguay) hydroelectric power station Yacretá. Economic appraisal of the Yacretá privatization project. Developed original economic incentive schemes that balanced the interests of the different parties involved in the potential sale.
- 2/95, Consultant. Argentine National Secretariat of Energy. External advisor on the restructuring of the National Atomic Energy Commission (CNEA). Said Commission was finally broken up in two agencies (CNEA and a newly-created nuclear regulatory body named ENREN) and one commercial entity in charge of the nuclear generation assets, Nucleoeléctrica Argentina SA (NASA). Responsible for the economic valuation of NASA, which was officially used for setting NASA's initial net worth value.
- 9/94, Consultant. Hidroeléctrica Piedra del Aguila SA. Study on the Argentine wholesale electricity market and its links with the natural gas and oil market.
- 5/94, Senior Consultant. Cooperación Técnica BID - Mercosur and the 9th. Group on Tariffs at Mercosur. Responsible for the analysis of subsidies implicit and explicit in the tariff structure in several distributors companies in Argentina.
- 6/94, Consultant. Argentine Gas Regulatory Agency (ENARGAS). Consulting work that quantified the incidence of indirect taxes on gas tariffs in Argentina.
- 3/94, Case Manager. Organization and thematic definition of the seminar "Cost-Reduction Opportunities for Industrial Users of Electricity." Argentina. Expectativa Economic Consultants.
- 12/93, Case Manager. Argentine Electricity Regulatory Agency (ENRE). Project that surveyed the incidence of indirect taxation over electricity tariffs across different governmental jurisdictions.
- 7/93, Research Analyst. World Bank project on "Privatization in Argentina". Undertaken by the CFSPS division, the project describes and analyzes the Argentine privatization process started in 1989. Cases of the ENTel (telecommunications), and the electric utility SEGBA.
- 9/92, Argentine National Secretariat of Energy. Collaboration in a 370-page book on Argentine Power Sector Reform. The book was co-authored with the Secretary of Energy at the time, Mr. Carlos M. Bastos and Mr. Manuel Abdala.
- 7/92, Research Analyst. World Bank research project on "Regulation, Institutions and Commitment". Case study of the Argentine telecommunications sector. Identified and analyzed changes in regulatory regimes and the motivations for those changes since 1946. Quantified impact of the 1990 privatization on welfare and other performance measures.
- 5/92, Argentine Telecommunications Regulatory Agency (CNT). Evaluated price re-balancing proposals and price-cap basket conformations.

PUBLICATIONS

1. "El rol del perito experto en el arbitraje" Sociedad Jurídica. Issue No. 1. September 2013. Lima. Perú.

2. "Application of the discounted cash flow methodology for ensuring economic and financial equilibrium of regulated services provided by network industries through calculation of the productivity "X factor" - The Case of electricity distribution in Brazil" Working Paper. In collaboration with Pedro Antmann. World Bank.
3. "Sugerencias para llevar a cabo revisiones tarifarias en distribuidoras eléctricas provinciales" Expe-Outlook. Año VIII, N° 55. Buenos Aires. March 2000.
4. "La propuesta oficial para inducir expansiones en la red de transmisión en Argentina: ¿vamos por el camino correcto?" Expe-Outlook. Year VII, N° 52. Buenos Aires. March 1999.
5. "La interconexión entre las licenciatarias y las cooperativas telefónicas: ¿un pasado sin sustento y un futuro incierto?". In collaboration with con Carlos Valquez. Expe-Outlook. Year VI, N° 51. Córdoba. 1998.
6. "¿Preocupa la posible cartelización de la generación en el MEM?". Expe-Outlook. Year V, N° 49. Córdoba. 1997.
7. "El Marco regulatorio de la actividad nuclear en Argentina". Expe-Outlook. Year V, N° 48. Córdoba. 1997.
8. "Subsidios en el suministro de energía eléctrica de los países integrantes del Mercosur". Author of the particular study in Argentina. The Outer Region Coordinator of the Project, Ing. Brugman Miramón introduced the research. 1995. BID.
9. "Los impuestos en las tarifas eléctricas de Argentina". In collaboration with Enrique Neder. Estudios Magazine Vol 17 N° 71. Córdoba, October - December 1994.
10. "Cambios en la política de medio ambiente en el sector eléctrico argentino". In collaboration with Manuel Angel Abdala. Estudios Magazine Vol. 16. Nro 67. Córdoba, 1993.
11. "Regulación y Privatizaciones". Economic Report Magazine CIEC. Vol 14, N 54. Córdoba 1993.

COLLABORATIONS

1. "Reform of the Electric Power Sector in Argentina". Abdala, Manuel Angel & Bastos, Carlos (1996). English translation of the book mentioned below.
2. "La transformación del sector eléctrico argentino". Abdala, Manuel Angel & Bastos, Carlos (1993). In charge of all sections referred to energy and environment, water manipulation, quality goals in distribution of electricity, in the description of the process of privatization, in the National Regulatory Office duties, the National Energy Office, and in the international electricity changes understanding.
3. "The Regulation of Newly Privatized Firms: An Illustration from Argentina". Abdala, Manuel Angel. Paper introduced in the Latin American Studies Association Conference. Los Ángeles. USA. 1992. See Baer y Birch "Privatization in Latin America"

CONFERENCES

1. "How do experts assess damages? Arbitration Week IPA 2020. Organized by Instituto Peruano del Arbitraje. August 6, 2020. Lima. Perú
2. "Methods to compute damages in different industries, key economic aspects to be considered by the Tribunal when deciding on quantum, and COVID-19 and its impact on computation of damages". Think Tank Peruvian Arbitration. Organized by Carlos Soto & Asociados / Peru and Spain. May 22, 2020. Lima. Peru.
3. "Damages Computation in Arbitrations: Analysis and Next Steps". University of CEMA (Argentina) and Corte Civil y Mercantil de Arbitraje (CIMA) of Spain. III International Arbitration Meeting, October 30, 2019. Buenos Aires. Argentina.

4. "Damages in commercial and Treaty Arbitrations". I International Meeting of Arbitration. Quevedo & Ponce, August 22, 2019. Guayaquil, Ecuador
5. "The Expert Report and the Testimony in a Hearing." XIII Congreso Latinoamericano de Arbitraje. Instituto Peruano de Arbitraje, April 26, 2019. Lima, Perú.
6. "Damages quantification in APP Projects". Estudio Rebaza Alcázar & De Las Casas (Perú) and Dechert (Washington DC y Londres). Lima, Perú. January, 30 2019.
7. "Quantification of damages: Different methodologies "Diez años de la ley de arbitraje en Perú. Instituto Peruano de Arbitraje. October 22 to 26, 2018. Lima, Perú.
8. Main Topics in Damages for Extractive, Construction and Road Sectors. June 5 to 7, 2018. Bogotá. Colombia.
9. "The Role of the Expert in the Arbitration Process" XI Congreso Latinoamericano de Arbitraje. Instituto Peruano de Arbitraje. April 27, 2017. Lima, Peru.
10. "Case Management and Practical Aspects of ICC arbitration". ICC seminar on New Trends of Mediation and Arbitration. October 20, 2014. Buenos Aires, Argentina.
11. "How a damage assessment can be implemented in the construction industry in an Arbitration Process?" Seminario para Peritos sobre Mecanismos de Solución de Controversias en Disputas de Construcción. Centro de Solución de Disputas. May 21, 2014. Panama.
12. "The Role of the Evidence in the Arbitration Process" VIII Congreso Latinoamericano de Arbitraje. Instituto Peruano de Arbitraje. April 28, 2014. Lima, Peru.
13. "The role of the Expert in the Arbitration Process". VII Congreso Latinoamericano de Arbitraje. Instituto Peruano de Arbitraje. April 26, 2013. Lima, Peru.
14. "Diseño de una estrategia para el desarrollo de la electrificación rural en Ecuador". Quito, November, 2005. Ecuador.
15. "Application of the discounted cash flow methodology for ensuring economic and financial equilibrium of regulated services provided by network industries through calculation of the productivity "X factor". Federal Regulatory Commission, Russia. Noviembre de 2003.
16. "El Factor X para el cálculo de tarifas eléctricas." ANEEL, Brasil. November 2002.
17. "El Proceso de Revisión Tarifaria Eléctrica". Empresa Distribuidora de Electricidad de Mendoza S.A. Mendoza. December 2001.
18. "Revisiones Tarifarias Eléctricas: aspectos generales y particulares". Ente Provincial Regulador de la Electricidad de Mendoza. Mendoza. October 2001.
19. "Cálculo de las tarifas de provisión del servicio de agua potable". Comisión de Saneamiento de la Federación de Cooperativas de la Provincia de Córdoba. Córdoba. May 2001.
20. "Las revisiones tarifarias: aspectos económicos". Contratos de Concesiones de Obras y Servicios Públicos. *Institute for International Research*. Buenos Aires. March 2001.
21. "Proyección de Costos y Métodos de Cálculo de Costos de Desarrollo en las Tarifas Eléctricas". Conducted debate at Ente Provincial Regulador de la Electricidad de Río Negro. October 2000.

22. "Observaciones a la propuesta tarifaria presentada por Edelar SA en el marco de la revisión quinquenal de tarifas". Public audience for the review of the Edelar tariffs. La Rioja. Presentation released as technical expert selected by the Ente Unico de Control de Privatizaciones de La Rioja (EUCOP). September 2000.
23. "Las revisiones tarifarias eléctricas: la teoría y la práctica basada en la experiencia provincial". III Annual Forum of the Electricity Market. *Institute for International Research*. Buenos Aires. August 2000.
24. "Las revisiones tarifarias eléctricas: la teoría y la práctica en la experiencia provincial". Seminary dictated at the Instituto Superior de Economistas de Gobierno. Buenos Aires. July 2000.
25. "Regulación de empresas de distribución de electricidad: pasado, presente y futuro". Debates and conferences at the Municipalidad of Puerto Madryn (Chubut). Argentina. May 2000.
26. "Regulación de empresas de distribución de electricidad: pasado, presente y futuro". Debates and conferences at Municipalidad of Trelew (Chubut). Argentina. May 2000.
27. "La desregulación minorista y las transformaciones eléctricas provinciales pendientes". Seminary Reformas de segunda generación en el mercado eléctrico. Córdoba, Argentina. October 1999. Organized by LECG.
28. "Impacto de la desregulación en la distribución de energía eléctrica". Córdoba. Argentina. November 1998.
29. "Actualidad y futuro de las cooperativas en el mercado eléctrico". Córdoba. Argentina. October 1998.
30. "La desregulación del mercado eléctrico a nivel minorista". Córdoba. Argentina. August 1998.
31. Frequent guest of the TV program "Con otro enfoque" of journalist Carlos Sagristani (Chief editor of Comercio y Justicia Newspaper) in subjects related to energy economy. Argentina.
32. "La tendencia del Mercado Eléctrico y la eficacia de sus señales económicas". In charge of the commercial presentation of Powerflow®, software designed by Expectativa –Economic Consultants- that simulated the Argentinean Wholesale Electricity Market. Córdoba. Argentina. April 1997.