

MARCOS ANDELSMAN

RESUME

Marcos Andelsman is a Senior Economist with Compass Lexecon based in Miami. He has worked with Compass Lexecon for over six years, primarily involved in the valuation of businesses and assets, and economic, financial and regulatory analysis in the context of commercial and investment arbitrations.

Marcos has been involved in arbitration cases in different venues (including ICSID and ICC) and has participated in seven hearings. He has worked in cases in various industries, including agribusiness, construction, energy, mining, oil and gas, pharma and transportation; with investments in countries including Argentina, Bolivia, Chile, Colombia, Mexico, Peru, Uruguay and Venezuela. These matters involved economic, financial and regulatory analysis, the development of complex and customized valuation models, the drafting of expert testimony, the preparation of expert witnesses for hearings, and direct support to counsel and client throughout arbitration proceedings. He has also been engaged in consulting activities related to the valuation of assets and antitrust issues.

Marcos holds a B.A. in Economics from Universidad Nacional de Córdoba.

CONTACT

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EDUCATION

2020, *M.A. in Finance (Candidate)*, Universidad Torcuato Di Tella, Argentina

2018, *BA in Economics*, Universidad Nacional de Córdoba, Argentina

PROFESSIONAL EXPERIENCE

2024 – *Present*, Senior Economist, Compass Lexecon, Miami

2023 - 2024, *Economist*, Compass Lexecon, Miami

2021 - 2023, *Economist*, Compass Lexecon, Buenos Aires

2019 – 2021, *Senior Analyst*, Compass Lexecon, Buenos Aires

2017 – 2019, *Analyst*, Compass Lexecon, Buenos Aires

2016 - 2017, *Researcher*, Bolsa de Comercio de Córdoba, Córdoba

LANGUAGES

Spanish (native)

English (fluent)

French (intermediate)

SELECTED CONSULTING EXPERIENCE

- **2024 Agribusiness:** Dispute concerning the production and commercialization of sugar in Peru (ICC),
- **2023 Transport:** Dispute concerning the expropriation of a railroad concession in Mexico.
- **2023 Construction/Mining:** Commercial arbitration related to claims and counterclaims in an EPC Contract for the design, procurement and construction of various energy transmission lines and a substation adjacent to a mining project in Argentina (ICC).
- **2022 Construction/Transport:** Investment treaty arbitration related to the construction of new subway line in Peru (ICSID).
- **2020 Construction/Energy:** Fiscal responsibility proceeding related to the construction of a refinery in Colombia (local court).
- **2020 Construction/Oil & Gas:** Commercial arbitration related to delays in the construction of a port terminal in Colombia (ICC).
- **2020 Construction/Energy:** Commercial arbitration related to delays in the construction of a power plant in Argentina (ICC).
- **2019 Construction/Infrastructure:** Commercial arbitration concerning the construction of educational infrastructure in Colombia (Bogota Chamber of Commerce).
- **2019 Pharmaceutical:** Commercial dispute concerning a patent infringement in Argentina (local court).
- **2019 Oil & Gas:** Valuation and project financing of oil & gas assets in Argentina, Bolivia and Peru.
- **2018 Mining:** Dispute related to the development of a mining project in Chile.
- **2018 Pharmaceutical:** Commercial dispute concerning a patent infringement in Argentina (local court).
- **2018 Energy:** Commercial dispute between a refinery and a fuel distributor in Uruguay (ad-hoc arbitration).
- **2018 Agribusiness:** International arbitration regarding the expropriation of several companies in charge of producing, distributing and trading agrochemicals, seeds and agricultural machinery in Venezuela (ICSID).