

MATT SCHMITT

CONTACT

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EDUCATION

2016, *PhD in Managerial Economics & Strategy*, Kellogg School of Management, Evanston, IL
2012, *MS in Managerial Economics & Strategy*, Kellogg School of Management, Evanston, IL
2009, *BA in Economics*, Georgetown University, Washington, DC

PROFESSIONAL EXPERIENCE

2023 - Present, *Executive Vice President*, Compass Lexecon, Washington, DC
2021 - 2023, *Senior Vice President*, Compass Lexecon, Washington, DC
2020 - 2021, *Vice President*, Compass Lexecon, Washington, DC
2019 - 2020, *Senior Economist*, Compass Lexecon, Washington, DC
2019 - 2023, *Assistant Adjunct Professor*, UCLA Anderson School of Management, Los Angeles, CA
2016 - 2019, *Assistant Professor*, UCLA Anderson School of Management, Los Angeles, CA

SELECTED LITIGATION AND CONSULTING EXPERIENCE

Consulting expert to a state attorney general's office for a series of healthcare provider transactions (2021-present).
Consulting expert to a healthcare system regarding market share analysis (2024).
Consulting expert to the merging parties in a successful hospital acquisition in the midwestern United States (2021).
Supported Mark Israel in a litigation in the tech industry (2021-present).
Supported Mark Israel in assessing the competitive effects of a merger in the advertising industry (2024).
Supported Jon Orszag in multiple arbitrations and litigations in the media and entertainment industry (2021-2023).
Supported Nathan Wilson in assisting Google in connection with its acquisition of Mandiant (2022).
Supported Chris Garmon in evaluating the competitive effects of a merger in the healthcare industry (2022).
Supported Matt Grennan in a litigation in the pharmaceutical industry (2021).
Supported Nathan Wilson regarding Riverside Health System's application to build a new hospital in Virginia (2021).
Supported David Dranove in assessing the competitive effects of a merger in the healthcare industry (2020-2021).
Supported Loren Smith in *Federal Trade Commission and Commonwealth of Pennsylvania, v. Thomas Jefferson University and Albert Einstein Healthcare Network*, in the United States District Court for the Eastern District of Pennsylvania, Case No. 2:20-cv-01113-GJP (2019-2020).

Supported Dennis Carlton in the analysis of a consumer products merger (2019-2020).

Supported Mark Israel in the analysis of Ex Libris' acquisition of Innovative Interfaces (2020).

Supported Loren Smith in assessing the competitive effects of a consumer products merger (2019).

Supported Michael Katz in *State of New York, et al., v. Deutsche Telekom, et al.*, in the United States District Court for the Southern District of New York, Case No. 1:19-cv-5434-VM-RWL (2019).

PEER-REVIEWED PUBLICATIONS

Healthcare

Employer Consolidation and Wages: Evidence from Hospitals (with Elena Prager), *American Economic Review*, 2021, 111(2): 397-427.

Who Cares About a Label? The Effect of Pediatric Labeling Changes on Prescription Drug Utilization (with Christopher Ody), *International Journal of Health Economics and Management*, 2019, 19(3-4): 419-447.

Multimarket Contact in the Hospital Industry, *American Economic Journal: Economic Policy*, 2018, 10(3): 361-387.

A Framework for Estimating Damages in Reverse Payment Cases (with Soheil Ghili), *Antitrust Law Journal*, 2017, 81(3): 873-901.

When Discounts Raise Costs: The Effect of Copay Coupons on Generic Utilization (with Leemore Dafny and Christopher Ody), *American Economic Journal: Economic Policy*, 2017, 9(2): 91-123.

Do Hospital Mergers Reduce Costs?, *Journal of Health Economics*, 2017, 52: 74-94.

Undermining Value-Based Purchasing – Lessons from the Pharmaceutical Industry (with Leemore Dafny and Christopher Ody), *New England Journal of Medicine*, 2016, 375(21): 2013-2015.

All other

Risk Aversion and Double Marginalization (with Soheil Ghili), *Journal of Industrial Economics*, 2024, 72(2): 762-806.

The Competitive Implications of Private Label Mergers (with Loren Smith), *Antitrust Law Journal*, 2021, 83(3): 621-643.

WHITE PAPERS

Understanding Recent Antitrust Bills: How They Risk Harming Rather than Helping Consumers (with Jon Orszag and Nathan Wilson), Chamber of Commerce white paper, March 2022.

OTHER PROFESSIONAL ACTIVITIES

Antitrust Magazine, member of the editorial board, 2022-2024

Referee for academic journals: *American Economic Journal: Economic Policy*, *American Journal of Health Economics*, *Antitrust Law Journal*, *Contemporary Economic Policy*, *Economics Letters*, *Health Affairs*, *International Journal of the Economics of Business*, *International Journal of Health Economics and Management*, *Journal of Health Economics*, *Journal of Human Resources*, *Journal of Public Economics*, *RAND Journal of Economics*