



Kurfürstendamm 217 10719 Berlin Germany

Mobile: +49 (0)160 90362556 omaerz@compasslexecon.com

### **EDUCATION**

2018. Ph.D. in Economics. Université libre de Bruxelles

2014, M.Sc. in Economics, University of Mannheim

2014, M.Sc. in Quantitative Economics, Université libre de Bruxelles

2012, B.Sc. in Economics and Management, Johannes-Gutenberg-University Mainz

### PROFESSIONAL EXPERIENCE

2022 - Present, Senior Economist, Compass Lexecon, Berlin

2018 - 2022, Consultant, NERA Economic Consulting, Berlin

2018 - 2018, Ph.D. Intern, NERA Economic Consulting, New York City

2017 - 2017, Ph.D. Intern, NERA Economic Consulting, Berlin

2016 - 2016, Ph.D. Intern, Frontier Economics, Cologne

### **SELECTED CONSULTING EXPERIENCE**

## Merger control

Sun International / Peermont (casinos, 2023-2025)

Advised a competitor to the merging parties in its complaint before the South African Competition Commission and the Competition Tribunal.

MSC / HGV / HHLA (cargo handling, 2024)

Advised the merging parties during pre-notification and phase I of a merger investigation by the European Commission

Duisport / thyssenkrupp Steel Europe (port infrastructure, 2024)

Advised the merging parties during pre-notification and phase I of a merger investigation by the Bundeskartellamt.

• Hunter Douglas / Erfal (window blinds, 2023)

Advised the merging parties during phase II of a merger investigation by the Bundeskartellamt.

Orange Spain / MásMóvil (telecoms, 2022-2023)

Advised the merging parties during pre-notification, phase I and phase II of a merger investigation by the European Commission.

Lanxess / Emerald Kalama Chemical (specialty chemicals, 2021)

Advised the merging parties during pre-notification and phase I of a merger investigation by the CMA and other national competition authorities.

Danfoss / Eaton Hydraulics (hydraulic components, 2020-2021)

Advised the merging parties during pre-notification, phase I and phase II of a merger investigation by the European Commission.

# **Antitrust investigations**

Rheinmetall (2024)

Advised Rheinmetall in relation to an investigation by the Spanish Competition Authority (CNMC) arising from alleged provision of misleading information regarding the acquisition by Rheinmetall of Expal Systems.

Coca-Cola (2022-2023)

Advised Coca-Cola and its national bottlers in relation to the European Commission's antitrust investigation into alleged anticompetitive effects of its rebate structure.

• T-Mobile Czech Republic (2019-2020)

Advised T-Mobile Czech Republic in relation to the European Commission's antitrust investigation into the effects of mobile network sharing in the Czech Republic.

• BMW (2019)

Advised BMW in relation to the European Commission's antitrust investigation into the alleged restriction of competition on emission cleaning technology.

## **Cartel damages litigation**

Trucks (2024-2025)

Advised a leading European manufacturer of trucks in a follow-on cartel damages action after a competition law infringement decision by the European Commission.

Power cables (2023)

Advised a leading European manufacturer of power cables in a follow-on cartel damages action after a competition law infringement decision by the European Commission.

Steel (2022)

Advised a leading European steel manufacturer in anticipation of possible follow-on cartel damage actions after a competition law infringement decision by the Bundeskartellamt.

Sugar (2019)

Advised a leading European sugar manufacturer in multiple follow-on cartel damage actions after a competition law infringement decision by the Bundeskartellamt.

## International arbitration

• Pharmaceutical manufacturer (2019)

Advised a leading European pharmaceutical manufacturer in an arbitration case on the competitive effects of post-patent royalty fees.

# **Public policy**

• Consumer goods manufacturers (2022)

Advised a European association of consumer goods manufacturers on the effects of territorial supply constraints in the EU.

# **PUBLICATIONS**

- Decarolis, F., März, O., Tosini, N. (2025). "Quantification of antitrust damages in digital markets". In Parcu, P.L., Rossi, M.A., Botta, M. Research Handbook on Competition and Technology. Edward Elgar Publishing.
- März, O., Milde, C. (2024). "Is the threat of retaliation an economically sound defence to input foreclosure?". *The Analysis*, 03.
- März, O. (2024). "Abhilfemaßnahmen in vertikalen Zusammenschlüssen (Remedies in Vertical Merger Cases)".
  Wirtschaft und Wettbewerb, 07-08.
- März, O., Tosini, N. (2022). "The proportionality of merger remedies in differentiated product markets". *Competition Law & Policy Debate*, 7(2).



- März, O. (2022). "Estimating Cartel Damages using Machine Learning". European Competition Journal. 18(2).
- Cojoc, A., Ivaldi, M., Maier-Rigaud, F., März, O. (2020). "Horizontal Cooperation on Investment: Evidence from Mobile Network Sharing". SSRN working paper.
- März, O. (2019). "Competitive persuasive advertising under consumer loss aversion". Economics Letters. 185.
- März, O. (2019). "Does loss aversion beat procrastination? A behavioral health intervention at the gym". SSRN Working paper.
- März, O. (2019). "Comment on "Naiveté, Projection Bias, and Habit Formation in Gym Attendance"". *Management Science*. 65(5).

## **TECHNICAL SKILLS**

• Proficient in Stata and Python.

# **LANGUAGE SKILLS**

- German Native
- English Fluent

