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EDUCATION

2002 *PhD in Economics*, London School of Economics and Political Science
1996 *MSc in Economics*, Universitat Pompeu Fabra, Barcelona
1995 *BSc (Laurea) in Economics*, Università di Torino, *Summa cum Laude*

PROFESSIONAL EXPERIENCE

2021 – Present *Senior Vice President*, Compass Lexecon, Milan, Italy
2015 – 2021 *Economist and Advisor to the Director of the Bureau of Economics*, U.S. Federal Trade Commission, Washington, DC, U.S.A
2011 – 2015 *Senior Vice President*, Compass Lexecon, Washington, DC, U.S.A.
2007 – 2011 *Principal*, Bates White Economic Consulting, Washington, DC, U.S.A.
2006 – 2007 *Consultant*, Frontier Economics, London, U.K.
2004 – 2006 *Senior Consultant*, Bates White Economic Consulting, Washington, DC, U.S.A.

ACADEMIC EXPERIENCE

2001 – 2004 *Assistant Professor of Economics*, University of Virginia, Charlottesville, VA, U.S.A.
2003 – 2004 *Visiting Researcher*, Centre for Economic Performance, LSE, London, U.K.
2000 – 2001 *Temporary Lecturer*, London School of Economics and Political Science, London, U.K.

SELECTED PROFESSIONAL ENGAGEMENTS

Unilateral Conduct

As an FTC economist, participated in a number of investigations, including

- FTC v. Qualcomm (2016) – Significant contributions to the economic analysis and recommendation of the Bureau of Economics during the preliminary phases of the investigation; did not participate in the litigation phase.
- Non-public investigations in a number of digital markets.
- Non-public investigation of tying and exclusive dealing practices in a specialty pharmaceutical segment.

As a consultant, provided economic support and advice on a variety of investigations and litigations, including

- Mylan v. Warner Chilcot (2015), for Warner Chilcott – “Product hopping” strategies to protect the drug Doryx from competition.
- Orbital Science v. ULA (2014), for Orbital Science – Exclusive dealing and input foreclosure in the market for space launches to resupply the International Space Station.
- U.S. FTC investigation of some of W.L. Gore’s procurement practices (2012), for W.L. Gore – Procurement rules restricting information available to bidders.

- American Airlines v. Sabre (2011), for American Airlines – Foreclosure by Sabre of American Airlines’ “Direct Connect” technology to sell flights and optional services directly through its website.
- AMD v. Intel (2009), for AMD – Exclusive dealing, all-units and bundled discounts in the market for computer microprocessors.
- ZF Meritor v. Eaton (2009), for ZF Meritor – Exclusive dealing, all-units and bundled discounts in the market for heavy truck transmissions.

Mergers and Acquisitions

As an FTC economist, participated in public and non-public reviews of a number of merger reviews, including

- Mylan’s acquisition of Pfizer’s generic pharmaceutical business (2021)
- Boehringer Ingelheim’s acquisition of Sanofi’s animal health business (2016)
- Non-public reviews of (mostly vertical) acquisitions in markets for pharmaceuticals, healthcare services, industrial inputs and digital goods and services.

As a consultant, provided economic support and advice on a number of mergers and acquisitions and collaborations among competitors, including

- Siemens/Dresser-Rand (2015, EC DG Comp), for Siemens
- AT&T/Direct TV (2015, U.S. DOJ), for AT&T
- Comcast/Time Warner Cable (attempted, 2015, U.S. DOJ), for Comcast
- T-Mobile/MetroPCS (2013, U.S. DOJ), for T-Mobile
- Microsoft/Nokia (2013, U.S. DOJ), for Microsoft
- AT&T/T-Mobile (attempted, 2011, U.S. DOJ), for the merging parties
- Graftech/Seadrift (2010, U.S. DOJ), for a concerned third party
- Comcast/NBC (2010, U.S. DOJ), for a concerned third party
- Google/Yahoo! search advertising collaboration (attempted, 2009, U.S. DOJ), for a concerned third party

Cartels

As a consultant, provided economic support in cartel investigations, including

- Flat glass cartel (2007, EC DG Comp), for a defendant
- Bathroom fittings and fixtures cartel (2007, EC DG Comp), for a defendant
- Graphite electrodes cartel (2005, U.S. DOJ, EC DG Comp and other jurisdictions), for plaintiffs

Other

- Procaps v. Patheon (2015), for Patheon – Litigation with antitrust claims resulting from Patheon’s acquisition of a third-party manufacturer after having formed a JV with Procaps for the manufacturing of pharmaceuticals
- Economic assessment of the prohibition on exclusive contracts for vertically integrated TV networks (2012, U.S. FCC), for Comcast – Provided economic support for declaration in FCC regulatory review
- OFT market study of retail banking and personal current account pricing in the U.K. (2007, U.K. OFT)

PUBLICATIONS AND WORKING PAPERS

“The Role of Exclusive Contracts in Facilitating Market Transactions,” (with Niko Matouschek), *Journal of Industrial Economics*, LV (2), June 2007, pp. 347-71.

“Labor Market Reform, Job Insecurity, and the Flexibility of the Employment Relationship,” (with Niko Matouschek and Frédéric Robert-Nicoud), *European Economic Review*, 53 (1), January 2009, pp. 19-36.



“Entry Deterrence, Domino Effects and Vertical Integration in Markets for Complements,” December 2020; revise and resubmit at the *International Journal of Industrial Organization*

“Contracting, Exclusivity, and Incomplete Distribution Networks,” January 2020; revise and resubmit at the *Journal of Industrial Economics*

“Nonlinear Contracts and Vertical Restraints in Bilateral Oligopoly,” working paper, September 2016

SELECTED PRESENTATIONS AND SPEECHES

- Plenary session on price parity agreements, Unilateral Conduct Working Group of the International Competition Network (2017, Rome)
- Tenth Annual FTC Microeconomics Conference (2017, Washington, DC);
- International Industrial Organization Conference (IIOC) (2013, 2014, 2018, various locations)
- DC IO Conference (2014, 2019, Washington, DC)
- Research seminars at the U.S. Federal Trade Commission and Department of Justice (2015, Washington, DC)
- European Association of Research in Industrial Economics (EARIE) (2014, Milan)
- Earlier presentations include Bocconi University, Kellogg School of Management (Northwestern University), LSE, NBER, Royal Holloway College, University College Dublin, University of Virginia, IMF, World Bank, European Economic Association meetings.

REFEREEING FOR PEER-REVIEWED JOURNALS

American Economic Journal: Microeconomics, American Economic Review, Canadian Journal of Economics, Economic Inquiry, Economic Journal, Economics and Politics, International Journal of Industrial Organization, Journal of Development Economics, Journal of Economic Theory, Journal of Institutional and Theoretical Economics, Journal of International Economics, Review of Network Economics, Southern Economic Journal.

AWARDS

Young Economist Award of the European Economic Association (2000)

LANGUAGES

- Italian (native)
- English (fluent)
- Spanish (fluent)
- French (basic)

