

YUJIE QIAN

CONTACT

156 West 56th Street
19th Floor
New York, NY 10019
+1 212-782-3503
yqian@compasslexecon.com

EDUCATION

2021, *PhD in Economics*, Yale University, New Haven, CT
Dissertation: “Essays on Strategic Transmission of Information” — how consumers and firms disclose, withhold, and distort information on digital platforms, and the resulting effects on market outcomes.
Committee: Dirk Bergemann, Philipp Strack, Marina Halac
2016, *MPhil in Economics*, Yale University, New Haven, CT
2015, *MA in Economics*, Yale University, New Haven, CT
2014, *BA/MA in Mathematics*, Johns Hopkins University, Baltimore, MD

PROFESSIONAL EXPERIENCE

2026 – Present, *Vice President*
2022 – 2026, *Senior Economist*
Compass Lexecon, New York, NY

- Support attorneys and experts in high-stakes commercial litigation and regulatory investigations.
- Specialize in antitrust, competition, digital markets, and fintech matters.

2022, *Lecturer*
Yale University, New Haven, CT

- Designed a seminar course on the Economics of Blockchains.

2021 – 2022, *Economist*
Prysm Group, New York, NY

- Advised clients in finance, telecommunications, and technology on market design and monetization strategy.

SELECTED CONSULTING ENGAGEMENTS*

Mergers and Acquisitions

Supported experts in economic analysis of merger effects and led case teams responsible for data production and responses to information requests submitted to the DOJ, EC, FTC, SAMR and other competition agencies worldwide.

- Broadcom/VMware (Semiconductors, \$69 billion, 2022-2023)
- Bunge/Viterra (Agribusiness, \$8.2 billion, 2023-2025)
- Omnicom/IPG (Advertising, \$13.5 billion, 2025)
- Qualtrics/Press Ganey (Healthcare and AI, \$6.75 billion, 2026)

Antitrust Investigations and Litigation

- Advised a leading technology company in antitrust investigations and private litigation worldwide.
- Assisted in economic analysis and preparation of expert reports regarding innovation, value creation, and monetization model of a leading platform for digital goods and services.
- Estimated the ex-post causal effects of remedies imposed on a merger in the digital music industry.

* Selected engagements include work performed at a previous employer.

- Led teams supporting expert testimonies on platform policies, competitive effects of alleged exclusionary conduct, and damages calculation.

Blockchain and Cryptocurrency

- Advised case teams on blockchain protocol mechanics and their implications for and price formation.
- Conducted competitive analysis of digital-asset markets addressing substitutability, network effects, and switching costs in support of valuation opinions.
- Performed theoretical and simulation-based analyses of novel digital marketplaces and evaluated potential impact of proposed changes in incentive mechanisms.
- Supported expert engagement in a product feasibility study for a leading payment service provider.

Intellectual Property SEP Litigation

- Estimated FRAND rates for SEPs in 3G/4G/5G cellular network technology.
- Constructed a theoretical model illustrating the implications of fee models for SEP cross-licensing.

SELECTED PUBLICATIONS AND PRESENTATIONS

“Key Facts on China’s Merger Reviews During the Time of Uncertainty,” in Huang Yong Liber Amicorum: Leading and Riding the Tide of China’s Competition Law, with Elizabeth Wang and Sophie Na Yang, Concurrences, 2025

“AI Global Enforcement Across Continents: Learning to Teach a Toddler to Walk,” American Bar Association Antitrust Law Section Committee Newsletter Article, 2025

“Recent Regulatory Developments in China,” CPI Talks Interview Series, Competition Policy International, 2024

“ABA Antitrust Spring Meeting Highlights a Dynamic Global Landscape for AI Regulation,” with Qiheng Chen, American Bar Association Antitrust Law Section Committee Newsletter Article, 2024

“Next Generation of Antitrust, Data Privacy & Data Protection Scholars Conference,” Discussion panel on platforms, American Bar Association, 2024

“Navigating Global Mergers in the Tech Space,” American Bar Association Antitrust Law Section Committee Newsletter Article, 2023

“The Economics of Blockchain and Digital Assets,” Course material development, The Wharton School Executive Education Program, 2022

“Auditing Economic Mechanisms,” with Cathy Barrera, Online webinar, Crypto and Blockchain Economics Research Forum, 2022

“Incentives in Blockchain Consensus Mechanisms,” Guest lecture, Yale University, 2022

FELLOWSHIPS, HONORS & AWARDS

2019 – 2020, Information Society Project Student Fellowship, Yale Law School
 2019 – 2020, University Dissertation Fellowship, Yale University
 2018 – 2019, Harry Hoffman and Anna Deborah Hoffman Fellowship, Yale University
 2014 – 2019, Yale University Doctoral Fellowship
 2014 – 2018, Cowles Foundation Fellowship
 2014, J.J. Sylvester Award for Excellence in Mathematics, Johns Hopkins University
 2014, Max Hochschild Award, Johns Hopkins University

PROFESSIONAL MEMBERSHIPS

Young Economist Representative, Privacy and Information Security Committee of the American Bar Association Antitrust Law Section
 Member, American Economic Association

QUANTITATIVE & PROGRAMMING SKILLS

Databricks, Python, Stata